Y&L Service Models

Y&L Consulting
A YASH Technologies Company
Insight. Solutions. Talent.

Y&L Consulting, Inc., a YASH Technologies™ company, is a provider of the highest caliber local and international IT professionals, positioned to help you maximize profitability and growth.

As a global corporation with local presence and sensitivity, Y&L offers IT services and support, primarily to medium-to-large companies. Knowledgeable and proficient in all primary technologies, we customize programs to fit your current business needs, while maintaining the flexibility to ramp up or down as your situations change. By avoiding stringent service provider contracts and rigid methodologies, you enjoy flexible capabilities, local relationships, international resources, and significant cost savings.

Project Management, Planning, and Execution

Y&L's commitment to you and your company goes well beyond service fulfillment. We strive to understand your plans for growth and profitability, and to identify ways to hasten your success. Knowing how IT initiatives impact the overall value of your business, we can work in concert with your employees to develop a program to facilitate maximum ROI.

Our Technical Account Managers (TAMS) are available to meet with your IT and business executives to provide unbiased expertise. Y&L will appraise your business needs and IT challenges, and propose solutions that clearly define the goals and tactical solutions to help you meet those goals quickly and efficiently.

Beyond clarification of goals and a detailed plan of attack, we can provide the appropriate IT talent and management personnel to accomplish defined objectives – or we can turn the detailed plan over to you for implementation by your own internal resources.

Onsite & Offsite Development

With expertise in Business Intelligence, SAP, client/server, infrastructure, and legacy systems, U.S.-based Y&L consultants work directly with employees at all levels of your organization to create applications, integrate hardware and software, and manage any or all aspects of your IT operations.

Typical domestic services include:

- Design, architecture, development and maintenance of custom applications using MS.NET, Java/J2EE and other popular technologies
- Enterprise Application Integration and enterprise eBiz solutions
- Implementation, upgrade, and maintenance for packaged application solutions including SAP, PeopleSoft, Oracle® Apps, Cognos, and Actuate®
- Service-oriented architecture services using IBM®/Oracle SOA
- Business Intelligence, portal, and database management solutions
- Expertise in Project Management and Business Analysis
- Quality Assurance and Testing
- Service Desk Management, Metrics, Level 1-2-3 Support

Offsite Development Center - San Antonio HQ
www.ylconsulting.com

Y&L Service Models:
Offshore Development & Combined Programs

Offshore Development

Equipped with scalable, ready-to-serve resources, Y&L Consulting has offshore development centers that function as an "on call" extension of your local presence. This scenario can be far less costly than maintaining all onsite programmers, and provides the flexibility of gearing up or down quickly to accommodate fluctuating or seasonal needs.

Your offshore team can manage research, prototype new technologies, bug-fix, create proof-of-concept applications and provide system enhancement easily.

Clear, consistent communication is key to a successful offshore solution. Due to the time difference between India and the U.S., a stateside Y&L project manager supervises real-time program changes. You can communicate directly with your offshore team via weekly online meetings and conference calls, coordinated by your U.S.-based project manager.

Information security at our India locations is provided via BS7799-based policies, as well as by data and system access control. Physical security is enabled via separate networks, building security and resource background checks.

Y&L Consulting global resources include:

- 4,000+ employees (U.S., Europe, India and Asia)
- U.S. Development Centers in Boston, MA; East Moline, IL; and San Antonio, TX; India-based Centers in Bangalore, Indore, Mumbai, Pune, and Secunderabad
- Alliances with SAP, IBM, BEA, Mercury, Interwoven, Sun, Actuate, Oracle, CA, SecureNet, Cognos, Composite Software, and Microsoft®

Combined Programs

Some Y&L clients have customers who prefer that access to their data be restricted to the continental U.S., thereby requiring exclusively onsite resources. However, these same clients may elect to save money by using offshore resources for their own internal development projects, as well as for their customers who have no geographic restrictions. If a combined scenario seems best for your business, an onsite Y&L project manager can coordinate, manage, and report on your full, combined program.

Y&L Managed Services

Managed Services & Production Support

At Y&L we understand that few things inhibit progress more than the day-to-day necessities of maintaining programs, websites, and applications. Y&L can structure a service contract that will free your IT staff from administration and maintenance, and help you focus on your company's business. Y&L will manage time and profit-consuming tasks, such as bug fixes, user management, setup of new users and permissions, service desk support, website layout changes, and general tweaking of functionality.

Y&L Consulting Has IT Right

The Right People
Recruiting top talent globally through a stringent interviewing process, Y&L employs the best people locally and internationally to provide the right fit for your company and goals.

The Right Location
By offering onsite, offsite, offshore, and geographic hybrid solutions, Y&L is wherever you need us to be. Our model permits rapid build-up or scale-down of our services to accommodate your fluctuating needs.

The Right Price
Low overhead costs, combined with local and/or remote talent options result in highly competitive rates.
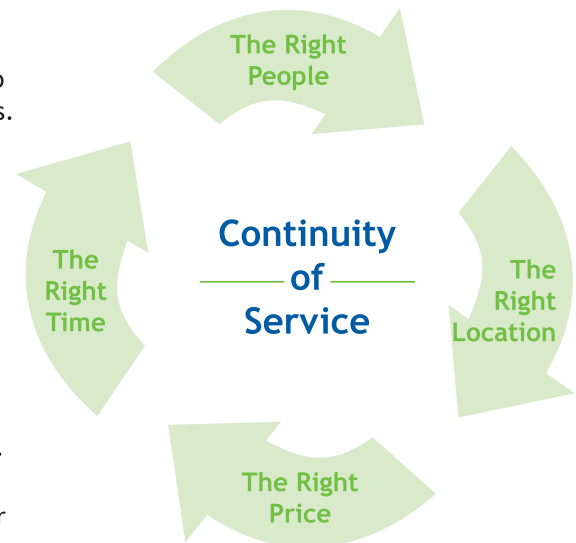
The Right Time
The Y&L staff is well positioned to begin onsite, offsite and offshore projects, leveraging a deep bench of readily available IT talent.

Continuity
You can depend on uncommon employee consistency. Y&L maintains exceptionally high consultant retention (less than 3 percent annual turnover) due to ongoing training and an attractive benefits package.

Service
You will have a dedicated account manager who will ensure that your every consultant need is being met on-time, in scope and within budget. All of us at Y&L are dedicated to your success.

The Right People → **The Right Location** → **The Right Price** → **The Right Time** → **Continuity of Service**

About Y&L

Y&L Consulting, Inc. - a YASH Technologies company, headquartered in San Antonio, Texas - has assisted many medium-size and large companies with their IT architecture, programming, service desk, business intelligence, and integration needs. In concert with YASH Technologies, clients benefit from the combination of high caliber IT professional services talent with high-end solution expertise. YASH's comprehensive service approach incorporates a holistic view of our customers that extends beyond delivery. This approach integrates enterprise solutions and services, proprietary best practice offerings, strategic application and maintenance outsourcing, as well as consulting and integration services. YASH is a SEI CMMI and an ISO 9001:2000 certified company with US and India headquarters in addition to regional sales and development offices spread across 3 continents.

For More Information: Email: solutions@ylconsulting.com | Visit: www.ylconsulting.com

Microsoft SILVER CERTIFIED Partner | SAP Global Partner | SAP Gold Partner | SAP® Certified in Application Management Services | Java | Business Partner hp | ORACLE CERTIFIED PARTNER

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