PMware™

"Discover the Difference"

www.**mypmware**.com

Promise Fulfilled

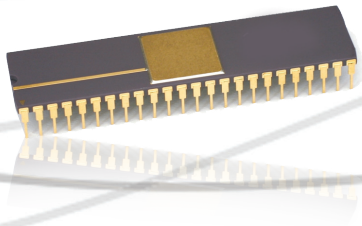
Get Your Innovation to Market Faster

To compete, companies need to introduce new products or innovations to market faster.

To succeed, companies need visibility into their project portfolio, to put better controls in place, to prioritize investments and to implement consistent quality practices. To ensure success, executives must have access to consistent and accurate information about all projects in their organization to align project investments with corporate and financial goals. Team leaders must gain command and control of program execution while managing the competing priorities of numerous distributed teams to bring the highest return on all projects. **Project, Portfolio and Resource Management Software from PMware™ provides that "pay off".**

Organizations that continue to rely on an assortment of desktop planning applications, email and point automation tools to manage enterprise- wide projects still struggle to keep up with ever-increasing demands. PMware™ ushers in a new era geared toward real-time collaboration. PMware™ provides visibility, predictability and accountability at all levels to enable your company to make better decisions, achieve product quality and improve time-to-market to maximize profitability. By leveraging our complete solution, you can empower your business to achieve new and improved results – faster.

That's the promise of PMware™.



$500 thousand

saved

Leading semiconductor company achieved ROI in 90 days and saved $500K in the first 6 months

PMware™

A Proven, Easy-to-Use and Enterprise-Ready Solution

PMware™ is designed to help project-focused organizations, like yours, to effectively plan, manage and control projects and resources across your entire portfolio – and across the enterprise. By capturing and analyzing all your project information through a centralized, comprehensive view, PMware™ helps you align your business strategy with your portfolio of initiatives, investments and projects.

Using PMware™'s proven, easy-to-use and out-of-the-box functionality, you can accurately estimate and plan work; assign staff and other resources; collaborate on work; achieve financial control; identify and mitigate project risks; and fully manage a project lifecycle from request through delivery of business value. PMware™ ensures that each member of the team, from executive to individual contributor, receives immediate benefits and long-term value through increased *visibility, predictability and accountability.*

4x increase
in project bandwidth

Leading provider of electronic payments solutions increased their project bandwidth by 4X without additional administrative overhead

Visibility, Predictability and Accountability for Every Role: One place to go, one version of the truth, for all to share

Executives

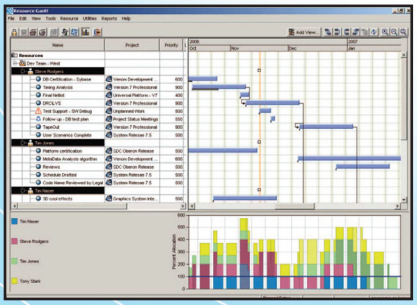
- Get a clear snapshot of your company's portfolio of projects through real-time dashboards.
- Gain early insight into potential project slippage and resource conflicts in order to take corrective actions in real-time.
- Understand resource capacity / demand by role, and maximize utilization.

Product Managers

- Balance and score projects and portfolios against corporate KPI's with built-in status monitoring capabilities, ensuring planned portfolio performance.
- Get quick access to real-time status reporting and drill-down capabilities to the source information.
- Use "what-if" environments to see the impacts of changing product / feature priorities.

Resource Managers

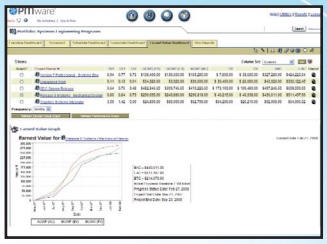
- Identify and protect key resources in order to ensure proper go/no go decision at portfolio level and proper handling of project priorities
- Facilitate coordination of work between resource requests from project management.
- Gain control through visibility and approval of forecasted and actual resource work.



30% Reduction
in Administrative Overhead

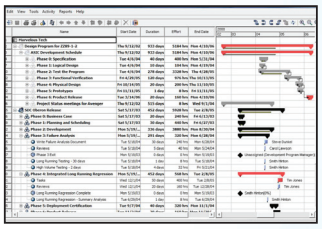
Leading high tech company's program manager reduced administrative overhead by 30%

PMware™



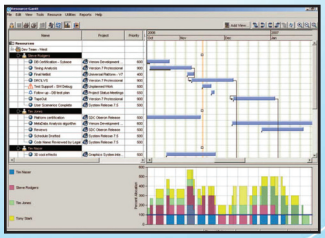
Program / Portfolio Managers

- Align project portfolio and resource allocation with strategic vision.
- Transform viable ideas into profitable projects and discontinue risky ones.
- Set priorities, objectives, constraints and monitor project portfolio metrics.



Project Managers

- Ensure visibility over all your projects and build effective project controls.
- Optimize project and resource planning across distributed teams while leveraging best practices.
- Build team effectiveness with a centralized projects knowledge base of documents, issues and discussion threads.



Internal / Outsourced Team Members

- Align project and task execution with corporate strategic vision.
- Enable an environment of shared success through team visibility and collaboration.
- Eliminate risk through early issue identification and escalation by team members.

900
hours saved

Visibility, Predictability and Accountability Translate into Actionable Insight

Visibility

- Provide your team with role-based insight into current project status, resources and issues.
- Immediately understand the impact of changes across the enterprise.
- Track and manage all work items – project tasks, unplanned work, action items, issues, risks, workflows and many others.
- Leverage a common repository for execution history – plan / actuals, financials, changes, documents and discussions, to name a few.

Predictability

- Share best practices and increase repeatability in planning
- Automate and enforce processes to flatten learning curves, lower error rates and increase consistency.
- Examine "what-if" scenarios, compare predictions and make trade-offs using "real" data.

Accountability

- Keep team members synchronized on their projects and tasks regardless of geography.
- Have all tasks and events become self-documenting and audible.
- Always understand what each team member is responsible for –identify and resolve conflicts in advance.
- Escalate issues in real-time.

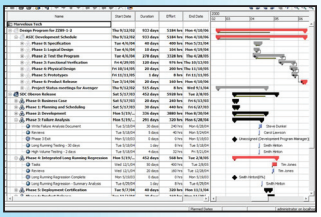
Leading telecom provider saved 900 hours on each of their first 2 projects through better team collaboration / issue identification

PMware™ in Action

Do more with less and achieve new levels of agility

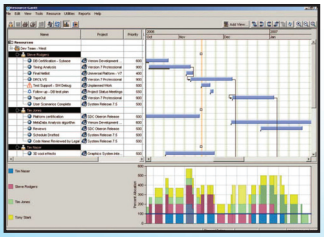
PMware™ manages and supports your company's innovation processes, from ideation to project launch. From start to finish, PMware™ enables companies to plan, execute, and manage projects, schedules and resources throughout the engineering and development cycle. The value of any project management effort is the ability to have the most current information available and more importantly, insight into potential issues in order to make course corrections in a timely manner. With PMware™, surprises are reduced or eliminated entirely; managers and stakeholders are notified immediately so that actions can be taken sooner. Here are some examples of how PMware can bring on-demand information to you easily in real-time.

Are our projects healthy



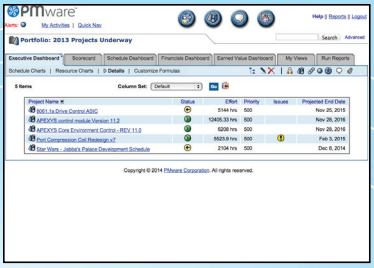
PMware™ Project Management capabilities provide a single integrated solution that replaces the disjointed amalgamation of Microsoft® Project®, Excel®, email and stand-alone databases. PMware™ enables, collaborative planning and project management across diverse disciplines. Using intuitive role-based dashboards, team members can view tasks, record progress, identify issues and collaborate around activities. PMware™ works in real-time to distribute information and update status, keeping all members of the team sychronized regardless of geography. Thus, plans reflect the most current information available. PMware™ also integrates with legacy planning tools to leverage existing data.

Have we planned effectively



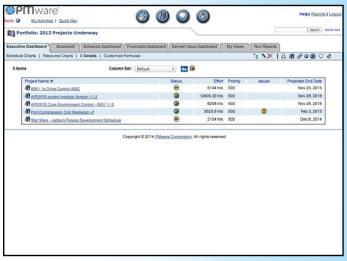
PMware™ provides a full featured planning and scheduling engine that replaces MS Project in product development environments. PMware™ 's unique bidirectional interface to MS Project also allows companies to leverage legacy data currently residing in MS Project, as well as the ability to deliver updated MS Project files to third parties who require .mpp files. PMware™ 's scheduling engine leads the industry because it is robust enough to handle the largest project plans, while providing unparalleled ease-of-use. This is particularly valuable when dealing with inter-project dependencies, resource leveling, "what-if" scenarios and geographically distributed teams. PMware™ 's single database structure provides the best combination of scalability and performance for any size or number of projects, programs, resources or dependencies. The PMware™ schedule is the "single version of the truth" for product delivery.

PMware™



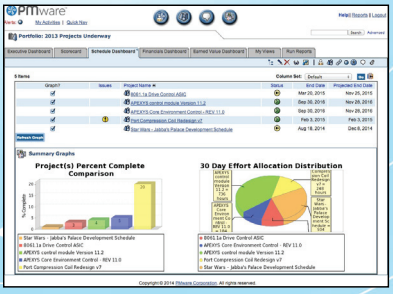
Do we have the right resources?

Understanding existing resource assignments is imperative within any organization. PMware™ enables managers to have clear and continuous visibility into resource assignments and allocation across projects in the enterprise. Resource conflicts are easily identified allowing prioritization based on the goals of the organization. Managers can model the impact of new project work on requested resources, providing a complete view of resource commitments. Skills management capabilities allow for easy location of knowledge, available resources to redeploy assignments as needed. And since PMware™ reports area based on live data, they can ensure you are seeing the most accurate information.



Are processes optimized leveraging best practices?

PMware™ is "process agnostic;" it can adapt to existing organizational processes, or leverage best practices and standards to drive process adherence. Businesses rules and workflow features are easily modified allowing PMware™ to conform to any existing or required practice. PMware™ can also jump-start your process with highly specific configurations of the most common industry processes, Six Sigma, CMM and ISO990x. From an end user perspective, your process is transparent, training requirement are minimized and adoption is maximized. PMware™ is flexible enough to be used in different development processes that may exist, by design, across the same organization. Don't change your process to fit the tool; choose a solution that can accommodate your processes. PMware™ ability to automate processes reduces overall effort and cost, dramatically improving process adherence.



Are our programs and portfolios aligned with our company strategic initiatives?

Executive management teams gain greater agility in the critical portfolio management decisions that affect growth and profitability. Program management benefits from strategic views of project schedules, resources and issues based on the most current data available from team members. With PMware™, you can make informed decisions based on real-time project status, financials and earned value metrics. Additionally, the management team also can evaluate alternative scenarios, making "what-if" comparisons to simulate the impact on current projects. As a result, decisive actions can be taken quickly to minimize risk and reduce loss.

What to look for in Project Management Software

Before you invest in PPM software for your business, ask yourself these questions.

Is it flexible?

Project Portfolio Management software must be flexible, so you can begin wherever you want in the development life cycle and expand at a comfortable pace. The software should enable agility into your organization to respond quickly to fast-changing priorities, as well as to adapt easily to planned and unforeseen changes in your company and industry. Additionally, as you expand your project portfolios, you need to ensure the solution can grow with you – a complete, flexible and integrated suite mitigates risk and quickly delivers what you expect.

Is it complete?

To succeed, a Project Portfolio Management solution needs to offer a full site of tools that enable strategic alignment and enterprise visibility – robust project planning and resource management and team collaboration. Many solutions focus on enterprise dashboards and team collaboration leaving the planning to Microsoft or lightweight planning solution. This model is inherently flawed. The solution must provide robust planning and resource management capabilities that leverage input from the entire team.

Is it platform independent?

To integrate with and leverage your existing third party software investments, you need a vendor-neutral platform based on open standards so it performs without regard to underlying technology. Make sure your software is flexible enough to integrate best-in-breed applications and can easily accept and push data to and from multiple sources, via robust API's. Additionally, it should have a bidirectional integration with MS Project.

Is it easily validated?

When evaluating a Project Management Software, demos aren't enough. You need to validate the solution with your people and process to ensure that it will perform in your environment.

PMware™ delivers project, portfolio and resource management software that's flexible, complete, platform-neutral and easily validated so you can deliver results - faster - for your enterprise.

Does it provide end-to-end visibility over all projects, programs and portfolios in real time?

Real-time visibility requires real-time planning and resource management across the enterprise. The tool must enable managers to plan and model relationships across projects while working with teams of resources to identify resource constraints in real time – project check in / check out or single project planning solutions won't suffice. To provide true visibility the solutions must also manage other work types that typically divert the team from project activities - unplanned work, escalations, defects, requests, action item, etc. Your teams need the true view of all work items to effectively prioritize the organization's activities to meet corporate objectives.

Can it be implemented quickly?

When skyrocketing operational costs and profit margin erosion, you need experienced professionals with proven expertise and experience who understand your industry and business. Make sure your solutions provider has a proven methodology to implement your mission-critical projects on time and within budget.

Why PMware™ Delivers

We invest in our customers' success

Rapid time-to-benefit:

Our simple deployment options allow PMware™ to be introduced at any stage in a development cycle - no big-bang implementations. With PMware™ results can be realized in days to weeks compared to months or years experienced with other enterprise applications.

Ease of use and adoption:

End users get more out than they put in. PMware™ information capture is a by product of use. Team members have role-based dashboards for real-time access to assignments across projects, to easily update status, collaborate and escalate issues.

Fast and scalable:

PMware™ can be implemented in a small group or project and it can easily scale as usage grows in stages, at a pace dictated by your organization. PMware™ has been built, from the ground up, to deliver high performance to all users.

Preserves existing data and processes and easily integrates with best-in-breed third party applications:

PMware™'s extensive, bi-directional support for MS Office (Project, Excel, PowerPoint) preserves existing information. Existing processes can be easily mapped using PMware™, SmartTasks™. Additionally, robust API's enable you to easily integrate best-in-breed applications and easily accept and push data to and from multiple sources.

Proven and easy validation:

With PMware™'s proven and easy Validation Phase, you can easily evaluate PMware™ in your environment, with your people and processes. This helps user advocacy and minimizes risk while ensuring your investment decision is sound.

Fact Sheet

Portfolio: Strategic Planning

Initiative / Idea Management

- Project / resource forecasting, selection & prioritization
- Project approval process
- ROI identification, NPV, IRR multiple scoring

Portfolio Management

- Project including predictive early warning mechanism
- Financial and Earned Value Management
- Resource performance and capacity planning
- Exception management
- Decision support for "what-if" simulations
- Performance indicators metrics (KPIs): schedule, cost, quality, risks, health...

Budget Management

- Top-down and bottom-up budgeting processes
- Long-term capacity planning

Reporting

- Scorecards, performance analysis, bubble charts, financials
- Resource capacity and allocation across projects
- Real-Time library project tracking, trend, financial and resources
- Ad-hoc reporting
- Reporting by exception alerts based on differences between objectives on results
- One-click MS Excel export of reports

Architecture

General architecture

- Platform independent
- Comprehensive (single application) solution designed for enterprise project management
- Low IT / Admin overhead
- Intergration with third party systems (ERP, financial, etc.)
- Fully integrated solution: true "All in One" product
- Integration via SOAP / XML interface, Java / COM API or flat file
- Integration to MS Office Suite - Project, Excel and Powerpoint
- Integration with MS SharePoint®

Project Management: Operations Level

Methodology

- Multi-project distributed planning
- Project templates including alerts and workflows
- Management of key milestones: gates management
- Flexibility - formal WBS to agile scheduling
- Management of multiple scheduling levels
- Earned Value Management
- Issues management
- Multiple baselines
- Workflow for project validation and scope changes

Time Management

- Comprehensive scheduling with distributing planning
- Bi-directional integration with MS Project
- Flexible tracking modes and team member updates by work type
- Timesheet management and approvals
- Timesheet reporting and charge number management

Resource Management

- Real time resource-centric scheduling across projects
- Team management - resource constraint identification
- Work request management
- Resource search engine by skill and availability
- Time tracking for all types of activities
- Capacity planning
- Management of internal and contractor resources
- Skills management
- Support for matrix organizations - shared resources

Finance

- Financial analysis - top down and bottom up budgeting
- Financial health analysis
- Earned Value Management
- Configurable financial alerts
- Distributed financial planning
- Pre-defined roll-up reports for labor and non-labor costs for each project and across the portfolio
- Project expense management
- Timesheet reporting and approvals
- Billing and charge number management

Collaboration

Workflow and processes

- Flexible scheduling methodology support - EVM to Agile
- Business user workflow design (SmartTasks)
- Business user creation of automated alerts and actions (CUBES)
- Configurable work items objects
- Comprehensive project templates with alerts and workflows
- Granular secular model – configurable by project managers for projects, tasks, resources
- Complete audit trail

Team Communication

- Rich team member interface for easy status updates and collaboration
- Share and manage document attachment in task / project context
- Discussion threads captured in task / project context
- Observe / monitor any activity of interest
- Team member ad-hoc report definition
- Timesheet visibility by work period
- Integrated issue management
- Team member configurable alert subscriptions
- Distributed team-based planning
- Task based issues and escalations

Document Management

- Integrated documents management and history
- Full text search from across all PMware objects
- Mandatory documents can be associated to other repositories
- Incoming and external dynamic URL links any pages and all types of external application
- Full-text search engine

About PMware™

PMware™ is a leading provider of project, portfolio and resource management Software helping companies effectively manage their New Product Development, Research and Development, and Engineering efforts. Our global customers realize measurable business efficiencies through visibility, predictability and account- ability into project portfolios and processes while at the same time, gain actionable insight into the critical information needed to meet ever-increasing business challenges.

PMware™ is the preferred enterprise-ready project, portfolio and resource management solution for numerous Fortune 500 and global companies. PMware™ provides a comprehensive suite of tools enabling organizations to effectively align strategic and operational priorities including robust project planning and resource management, portfolio aggregation, management and team collaboration, and real-time status reporting. By combining our proven solution with industry expertise and best practices, our customers improve and differentiate their businesses – faster.

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